

# HIGHER EDUCATION

## WE GET IT...

Universities and colleges have aging facilities with a backlog of increasingly-urgent deferred maintenance projects, and absolutely no capital to fund energy efficiency projects.

Rising utility prices and crushing budget pressures make energy efficiency projects appealing...but your maintenance staff is already stretched to the limit.

The need to compete for students every application cycle highlights the need for cutting-edge facilities with impressive sustainability features and certifications.



## PLAIN TALK

We help you address the demands of your varied stakeholders by designing and delivering sensible cost savings projects (many self-funding). “Sensible” can also be “visionary”—TEN delivers project results that make your campus a sustainability award winner.

- + Our team members attack the energy efficiency opportunities on your priority list, serving as a trusted extension of your facilities staff. We create a seamless procurement process that expedites projects.
- + TEN delivers high-impact energy efficiency projects that cut down your deferred maintenance backlog, generate sustainability results...and pay for themselves!
- + We offer alternatives, listen to what you want to achieve...and then deliver results. Every time.

## COMPREHENSIVE TECHNICAL EXPERTISE

- Alternative/Renewable Energy Solutions
- Battery/Energy Storage
- Building Analytics
- Building Automation
- Building Envelope
- Central Plant Optimization
- Combined Heat and Power (CHP)
- Demand Response
- Distributed Generation
- Energy Infrastructure Resilience
- Energy Recovery Systems
- Energy Supply Procurement
- Fuel Substitution
- HVAC Optimization and Modernization
- LED Lighting Solutions
- Mechanical Insulation
- Metering
- NetZero Building
- Retro-Commissioning
- Solar Installations (all sizes and applications)
- Smart Building IoT
- Smart Lighting Controls
- Street Lighting LED Conversion / Smart Cities Technologies
- Utility Incentives and Rebates
- Waste Water Reclamation
- Water Conservation



*TEN develops customer-specific building efficiency strategies that customers can view and manage from any computer or mobile device. Customers control the sequencing and scale of projects, dynamically tracking actual project results.*



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